Survey Results for Jefferson Union HSD

Pre-Information
- Yes: 62%
- No: 30%
- Undecided: 8%

Post-Information
- Yes: 68%
- No: 28%
- Undecided: 4%
Election Results for Jefferson Union HSD

Yes/No Ballots Cast

<table>
<thead>
<tr>
<th>Initiative</th>
<th>Yes (%)</th>
<th>No (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>11/14 Ed-Tech Bond</td>
<td>71</td>
<td></td>
</tr>
<tr>
<td>6/16 Parcel Tax Ext.</td>
<td>74</td>
<td></td>
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<tr>
<td>6/18 GO Bond</td>
<td>56</td>
<td></td>
</tr>
<tr>
<td>11/18 Parcel Tax</td>
<td></td>
<td>67</td>
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Teacher-Staff Housing: Getting Started

1. Measure demand through staff survey

2. Identify a site (surplus property/joint venture/land swap/etc.)

3. Measure community support through a voter survey

4. Develop pro forma cash flows

5. Design financing structure
Financing Teacher-Staff Housing

Teacher-Staff Housing Cash Flow

- Design & Construction Costs
- Entitlement Costs
- Unit Mix
- Rental Rates
- Occupancy Rates
- Operating Costs
- Maintenance & Reserves
- Funding Sources